

Aircraft Management Model - 1-Page Checklist

Compare Full-Service Management, Fractional Ownership, Self-Management, and Hybrid Managed Program

Tick what applies. Your pattern will point you toward the best-fit model. Keep this checklist for discussions with your aircraft management company.

1) Your Flying Profile

- Mostly short-notice trips (24-72 hours).
- Multi-city days or frequent schedule changes.
- International flying across multiple jurisdictions.
- Annual flight hours: < 100 / 100-250 / 250+ (circle later).
- Typical passengers: 1-4 / 5-8 / 9+ (circle later).

2) Ownership Priorities

- Priority: maximum convenience with minimum involvement.
- Priority: predictable budgeting and reporting.
- Priority: full control over crew, cabin standard, and vendors.
- Need a backup aircraft option when yours is down (fleet access).
- Want a single accountable operations team (one point of contact).

3) Cost and Revenue Strategy

- Prefer fixed / predictable management fee structure.
- Exploring ways to offset costs with charter revenue.
- Comfortable with utilization strategy when aircraft is idle.
- Need transparent monthly reporting (cost center visibility).
- Prefer vendor negotiation leverage (fuel, handling, maintenance).

4) Compliance, Safety, and Time

- Need strong compliance discipline (documentation, audits, renewals).
- Prefer professional crew sourcing, training, and rostering.
- Have internal aviation expertise and time to self-manage.
- Want maintenance oversight and downtime minimization.
- Need 24/7 operational support for changes and contingencies.

Owner Notes (optional)

Key routes, peak travel months, non-negotiables, cabin standards, preferred airports, etc.

Quick Decision Guide (use your ticks)

Mostly ticks in sections 1, 2, and 4 and you want minimal involvement -> **Full-Service Aircraft Management**

Mostly ticks around predictable access and shared costs -> **Fractional Ownership / Membership**

Mostly ticks around full control + you have expertise/time -> **Self-Management (in-house flight department)**

Ticks for cost-offset + professional oversight -> **Hybrid Managed Aircraft Program (with charter strategy)**